



Exports of U.S. Rendered Products & the EU Challenge

2017

NRA Position

- **Exports are vital to the American rendering industry.** 16 percent of total U.S. rendered product production is exported. Over 19 percent of rendered animal proteins and 13 percent of rendered fat is sold overseas. Exports provide U.S. jobs and support domestic prices.
- **Top markets are Mexico, China, Indonesia, Chile, the European Union (EU) and Canada.**
- **NRA supports trade negotiations between the U.S. and the EU** to open up the *\$200-million EU market* for U. S. rendered fats. Current U.S. exports face non-tariff technical trade barriers.
- **The U.S. should promote a science-based agreement so U.S. exports of tallow can enter the EU for biodiesel and oleochemical use.** Trade should be consistent with internationally recognized market access standards for tallow of the World Organization for Animal Health (OIE). It is not today.

The Issue

Renderers face a significant trade barrier for tallow into the European market that must be resolved. This non-tariff barrier is preventing *\$200-million annually* in new exports. The EU prohibits imports of U.S. tallow for non-feed uses such as biodiesel, renewable fuel and industrial products. This nontariff trade barrier is politically driven and unsupported by science.

NRA appreciates continuing efforts by the Office of the U.S. Trade Representative (USTR) and the Animal and Plant Health Inspection Service (APHIS), USDA, to negotiate full consistency with science-based OIE standards regarding tallow trade with the EU. USTR and USDA agree U.S. exports of tallow (with less than 0.15% impurities) and its derivatives should not be restricted by the EU.

As long as the EU continues to block imports of U.S. tallow in an unscientific manner and contrary to OIE standards, the U.S. is shut out of this important market.